





CANNABIS COLLABORATIVE CONFERENCE 2018 January 24-25, 2018 Portland Expo Center Portland, Oregon

Triumph Expo & Events Inc. is proud to be your general services contractor for the CANNABIS COLLABORATIVE CONFERENCE 2018.

- HOW TO USE THISOn the left side of the screen is a list of topics covered in thisEXHIBITOR KIT:kit. Click on the topic of interest and it will take you to the
relevant pages/forms.
- ORDERING ONLINE: Click HERE and then click on the link to the CANNABIS COLLABORATIVE CONFERENCE 2018

(or copy and paste this link into your browser: http://www.triumphexpo.com/exhibitor.shtml)

USERNAME: 10300

PASSWORD: Dynamic (case sensitive)

As the show contractor, our goal is to provide you with professional exhibit-related products and services to help you maximize your participation in this event. We are also the exclusive provider of services for drayage, decoration, and labor. Below are just some of the things we offer to make your exhibit experience exceptional:

| Install & Dismantle Labor | Shipping Services | Custom Booths |
|--------------------------------|----------------------|------------------|
| Standard & Premium Furnishings | Top-quality Graphics | Personal Service |

We are also available to all exhibitors for quick, convenient and personal service. If you'd like to contact our Exhibitor Services department for information on any of our products or services, please do so at any time using the contact information below:

Your Exhibitor Services and Logistics Specialist Triumph Expo & Events, Inc. Phone: 503-417-8000 Fax: 206-431-4846 esr@triumphexpo.com



Portland Expo Center

January 24-25, 2018

DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

QUICK FACTS

DEADLINES

| EAC/INSURANCE: DISCOUNT PRICING: ADVANCE SHIPPING: DIRECT SHIPPING: | TUESDAY, DECEMBER 26, 2017 TUESDAY, JANUARY 9, 2018 FRIDAY, JANUARY 19, 2018 NOT PERMITTED | 4:00 PM 4:00 PM 4:00 PM | |
|--|--|--|---|
| <u>SCHEDULE</u> | | | |
| EXHIBITOR MOVE IN:* *Move-in Hours by Booth Size | TUESDAY, JANUARY 23, 2018 | 11:30 AM - 7:00 PM 2:00 PM - 7:00 PM | 20'x20' or Larger 10'x10' or Smaller |
| SHOW DATES/TIMES: | WEDNESDAY, JANUARY 24, 2018 THURSDAY, JANUARY 25, 2018 | 8:00 AM - 6:00 PM 8:00 AM - 5:00 PM | |
| EXHIBITOR MOVE OUT: | THURSDAY, JANUARY 25, 2018 | 5:00 PM - 9:00 PM | |
| CARRIER CHECK-IN DEADLINE: | THURSDAY, JANUARY 25, 2018 | 7:00 PM | |
| | Empty crates will be returned beginnin | ng at 5:00 PM on THURSI | DAY. |
| | All exhibitor materials must be remove | ed from the facility by 9:0 | 00 PM. |
| | Please note that UPS Ground, FedEx G Any freight left on the show floor will to the warehouse at the exhibitor's exp | be re-routed via Triumph | A second sec second second sec |
| INCLUDED FURNISHINGS: | 10'x10' Booth Black 8' high back drape Black 3' high side drape One 6' table skirted in black | Two Side Chairs Wastebasket One-line Exhibitor ID si | gn |
| EXHIBIT HALL FLOORING: | The exhibit booth spaces will be carpe | ted in black. Aisles will r | not be carpeted. |
| PAYMENT POLICY: | Payment is required with all orders. Or by credit card, scan and email your or Orders paid by check must include cre processed. | ler to esr@triumphexpo. | com or fax to 206-431-4846. |
| VENUE: | Venue electrical/AV/internet forms are does NOT take orders for the venue. P | | |



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COMPANY

BOOTH#(S)

0

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

FREIGHT/MATERIAL HANDLING FEES

20 LBS or less per shipment (small package) \$ 39.50

SMALL PACKAGES: Any shipment 20 lbs or under. Pieces without documentation will be delivered to booth without guarantee of piece count or condition. (Shipments above 20 lbs are subject to rates below)

OFF-TARGET: Any shipment that arrives outside the deadline dates listed on this form is subject to a fee of \$0.29/lb offtarget fee (Minimum 200 lb). This will be added automatically to the invoice.

ADVANCE SHIPMENTS (21-200 lbs) _

Drivers with inbound shipments must check into the Triumph warehouse by 3:30 pm to guarantee same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 am - 3:30 pm; Closed weekends & holidays.

CRATED MATERIALS

\$ 154.00 Minimum Charge

MATERIALS W/ SPECIAL HANDLING

\$ 202.00 Minimum Charge

\$ 0.77 each add'l pound over 200 lbs

\$ 1.01 each add'l pound over 200 lbs

ADVANCE SHIPMENT DEADLINE DATE: JANUARY 19, 2018

-DIRECT SHIPMENTS (21-200 lbs)-

DIRECT SHIPMENTS ARE NOT ACCEPTED FOR THIS EVENT

PRICES INCLUDE receiving freight, checking for damage and piece count, delivery to booth, storage of empty containers and load out of shipment to preferred carrier. Use the table below to estimate your material handling charge.

SPECIAL HANDLING: Any non-crated or non-palletized shipments, any shipment that requires ground, side door, flat bed, stacked, constricted space unloading, moving other shipments or objects in the truck/trailer to access the target shipment, or materials that arrive without certified weight tickets or documentation. (i.e. express carriers such as UPS, Fed Ex or DHL). **RETURN TO WAREHOUSE:** Exhibitors will be charges 29 cents per pound (\$174 minimum for any shipment that must be returned to the warehouse plus 29 cents per pound for each additional pound over 600 lbs) for the return of the shipment to the TRIUMPH warehouse if 3rd party carrier fails to pick up at show site's designated times. Exhibitors using TRIUMPH Transportation for outbound shipping will have the fee waived.

IMPORTANT

All calculations above are regarded as estimates only. All shipments will be invoiced based on actual weight. By signing this form or by shipping freight either advance or direct, you are entering into a contract with Triumph. Carefully read the Material Handling Terms and Conditions Sheet that accompanies this form.

CALCULATION OF MATERIAL HANDLING / DRAYAGE FEES

ADVANCE SHIPMENT

Total Estimated Weight (200 lbs minimum) lbs x Rate = \$ _____

Total Estimated Fees \$

TOTAL

\$

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

Carry this total to payment summary page

MATERIAL HANDLING - TERMS AND CONDITIONS

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERIES IN CASE OF LOSS OR DAMAGE. FOR YOUR PROTECTION, ALL PROPERTIES BEING TRANSPORTED AND/OR EXHIBITED SHOULD BE PRIVATELY INSURED AGAINST LOSS AND DAMAGE.

The terms and conditions set forth below are part of the contractual agreement between Triumph Expo & Events Inc. and you the EXHIBITOR. Exhibitor agrees to and accepts the terms and conditions of this contract when any of the following conditions are met:

- *THE MATERIAL HANDLING AGREEMENT IS SIGNED; OR
- *THE EXHIBITOR'S MATERIALS ARE DELIVERED BY A CARRIER TO TE&E'S WAREHOUSE OR TO A SHOW/EXPOSITION SITE FOR WHICH
- TE&E IS THE OFFICIAL SHOW CONTRACTOR, OR A SUBCONTRACTOR FOR THE OFFICIAL SHOW CONTRACTOR; OR

*AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH TRIUMPH EXPO & EVENTS INC.

1. DEFINITIONS. For purposes of this contract, "TE&E" means Triumph Expo & Events Inc. and their employees, agents, directors and assigns, affiliated companies, related entities including but not limited to any subcontractors TE&E may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractor ("EAC") Further, it is hereby understood and agreed that the "EXHIBITOR" is in fact the 'Shipper" for all purposes and circumstances, notwithstanding anything contained in this contract to the contrary

2.PACKAGING AND CRATES. TE&E shall not be responsible for damage to loose uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or materials improperly packed. In addition TE&E shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or having prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of EXHIBI-TOR or his representative. All previous labels must be removed or obliterated. TE&E assumes no responsibility for:

Error in the above procedures

Removal of containers with old empty labels & without TE&E labels Improper information on empty labels TE&E WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAID ITEMS ARE IN EMPTY CONTAINER STORAGE.

4.INBOUND SHIPMENTS. Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of EXHIBITOR or his representative, and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTH AT THE SHOW SITE. TE&E recommends the securing of security services from Facility or Show Management.

5. OUTBOUND SHIPMENTS. Consistent with trade show industry practices there may be a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS BEFORE SAME HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. TE&E highly recommends the securing of security services from Facility or Show Management. All Material Handling Agreements submitted to TE&E by EXHIBITOR will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any agreement form submitted to TE&E and the actual count of such items in the booth at the time of pickup.

6. DELIVERY TO THE CARRIER FOR RELOADING. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S APPOINTED CAR-RIER, SHIPPER, OR AGENT FOR TRANSPORTATION AFTER THE EVENT, INCLUDING A TE&E DESIGNATED CARRIER IN ACCORDANCE WITH SECTION 7 BELOW. TE&E loads the materials onto the carrier under directions from the carrier or driver of that same carrier. Any reloading into the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. TE&E ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISE OUT OF IMPROPERLY LOADED MATERIALS.

7.DESIGNATED CARRIERS. In order to expedite removal of materials from the show site, TE&E shall have the authority to change designated careers if the carrier desig-nated by the EXHIBITOR does not pick up the shipment(s) in time. Where no disposition is made by EXHIBITOR, materials may be taken to a warehouse to await EXHIBITORS shipping instructions and EXHIBITOR agrees to be reasonsible for charges relating to such rerouting and handling. IN NO EVENT SHALL TE&E BE RESPONSIBLE OR LIABLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION. EXHIBITOR hereby understands and agrees that the carrier's terms and conditions apply to their shipment once the materials have been accepted by said carrier. It is the responsibility of the EXHIBITOR to familiarize himself with these terms and conditions TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR FAILURE TO PROVIDE THESE CARRIER TERMS AND CONDITIONS TO THE EXHIBITOR.

8.TE&E'S RESPONSIBILITIES. TE&E shall be responsible only for those services which it directly provides. TE&E assumes no responsibility for any persons, parties, or other contracting firms not under TE&E'S direct supervision and control. TE&E shall not be responsible for loss, delay or damage due to strike lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failure, explosion, acts of terrorism or war, other causes beyond TE&E'S reasonable control nor for ordinary wear & tear in the handling of materials.

9.INSURANCE. It is understood that TE&E is not an insurer. Any insurance shall be obtained by EXHIBITOR in amounts and for perils determined by EXHIBITOR. EXHIBITOR agrees to provide TE&E with a release and waiver of subrogation to the extent of any insurance settlement received.

10. CLAIM(S) FOR LOSS. EXHIBITOR agrees that any and all claims for loss or damage must be submitted to TE&E immediately at the show site and in any case not later than thirty (30) business days after the conclusion of the show or exposition (for purposes of claim reporting, the 'conclusion' of the show shall be construed as the time when EXHIBITOR'S materials are delivered to the carrier for transportation from the show site or from TE&E'S warehouse). All claims reported after thirty (30) business days will be rejected. In no event shall a suit or action be brought against TE&E more than one year after the date of loss or damage occurred.

a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the EXHIBITOR and TE&E relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claims against TE&E shall be considered a separate transaction, and shall be resolved on its own merits.

b. MAXIMUM RECOVERY. THE DECLARED VALUE DOES NOT APPLY TO THE SERVICES PROVIDED BY TE&E if found liable for any loss. TE&E'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to repair or replacement with like kind and quality, subject to a dollar amount limited equal to the amount paid by EXHIBITOR to TE&E for material handling services. The extent of TE&E's liablility shall be limited to the specific article in question, and in any event, TE&E's maximum liability shall be limited to \$0.30 per pound per article with a maximum of \$50.00 per item or \$500.00 per shipment.

c. BREACH OF CONTRACT AND/OR NEGLIGENCE. TE&E'S liability shall be limited to any loss or damage which results solely from TE&E'S NEGLIGENCE in the actual physical handling of the items comprising EXHIBITOR'S shipment(s) OR which results from BREACH OF THIS CONTRACT and not for any other type of loss or damage. In no event shall TE&E be liable to the EXHIBITOR or to any other party for special, collateral, exemplary, indirect, incidental, or consequential damages, whether such damages occur either prior to, subsequent to, or are alleged as a result of tortuous conduct, failure of the equipment or services of TE&E or breach of any of the provisions of this agreement regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if TE&E has been advised or has notice of the possibility of such damages or for any damages caused by EXHIBITOR'S failure to perform EXHIBITOR's responsibilities. Such excluded damages include but are not limited to: loss of profits, loss of use or interruption of business, or other consequential or indirect economic loss(es).

11. JURISDICTION. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF WASHINGTON WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS AND RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN KING COUNTY, WASHINGTON.

12. INDEMNIFICATION. EXHIBITOR agrees to indemnify, forever hold harmless and defend TE&E and their employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgements and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury or death, damage to or loss of property or profits arising out of or contributed to, by any of the following: -EXHIBITOR'S negligent supervision of any labor secured through TE&E or the negligent supervision of such labor by any of EXHIBITORS employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractor (EAC):

-EXHIBITOR'S negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of EXHIBITOR'S employees, agents, representatives, customers, invitees, and/or any Exhibitor Appointed Contractor (EAC) at the show or exposition to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of TE&E'S equipment: -EXHIBITOR'S violation of Federal State, County or Local ordinances:

-EXHIBITOR'S violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management

13. MISCELLANEOUS. EXHIBITOR, as a material part of the consideration to TE&E for material handling services, waives and releases all claims against TE&E, its employees, agents, directors and officers with respect to all matters for which TE&E has disclaimed liability pursuant to the provisions of this contract. The EXHIBITOR acknowledges that he or she has read this agreement, understands it and agrees to be bound by its terms, and further agrees that it is the complete and exclusive agreement between the parties. The invalidity or unenforceability of any provision hereof shall not affect, modify, or impair the validity and enforceability of all other provisions herein.

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SHIPPING INFORMATION

ADVANCE SHIPPING ADDRESS:

Company Name and Booth Number CANNABIS COLLABORATIVE CONFERENCE Triumph Expo & Events 330 SE DIVISION PLACE PORTLAND, OR 97202

ADVANCE SHIPMENTS ACCEPTED:

ACCEPTED UP TO 30 DAYS BEFORE MOVE IN

ADVANCE SHIPPING DEADLINE:

4:00 PM on JANUARY 19, 2018

"Material Handling Fees" apply to all shipments. See "Material Handling" page for details.

DIRECT SHIPPING:

NOT PERMITTED

Triumph Expo & Events and Show Management will NOT be responsible for any early direct shipments that may be refused by the facility or incur additional fees.



OUTBOUND SHIPPING INFORMATION

- Do I have a carrier coming to pick up my freight, or is Triumph shipping for me?
- How many shipments do I have (how many destination addresses are there)?
- How soon does my shipment need to arrive at its destination?

SHIPPING WITH TRIUMPH

Pre-ordering your shipping with Triumph using the Inbound/Outbound Shipping Request form in this kit saves you time and confusion, by ensuring your material handling agreement/bill of lading and labels are already complete and waiting for you at move out. Simply pick them up from our service desk, pack your materials and turn the MHA/BOL back in. It's that simple!

| MATERIAL HANDLING AGREEMENT/BILL OF LADING: | Pick up your MHA/BOL from the service desk at move out. It will already be complete. On-site shipping requests are processed in the order they are received. |
|--|---|
| LABELS: | Custom printed labels are provided to exhibitors using Triumph Transportation at no charge. Pre-orders are available for pick up at move out. On-site orders are processed in the order they are received. |
| METHOD OF PAYMENT: | A major credit card is required on file to guarantee all shipping. This must be on file before the shipment can leave our warehouse/show site. |
| TRACKING: | Tracking information for TRIUMPH shipments is available 1-2 business days following the close of an event. Please include your company name, booth number and the name of your event when requesting this information. |
| BILLING OF SHIPPING CHARGES: | Shipping will be billed and an updated invoice will be sent after the shipment has been delivered to its destination. |

SHIPPING WITH ALL OTHER CARRIERS

| MATERIAL HANDLING AGREEMENT/BILL OF LADING: | All outbound shipments from the show MUST have a Triumph material handling agreement/bill of lading. This form gives us permission to release your freight to your carrier. Failure to complete an MHA/BOL can result in a delay in shipping. |
|--|--|
| LABELS: | Exhibitors using other carriers may use the outbound shipping labels provided in this kit. |
| DRAYBACK: | If freight is left on the floor without turning in properly completed Triumph MHA/BOL to the service desk, it will be returned to the warehouse and a fee will be assessed for this. This fee is a minimum of \$174 (up to 600 lbs) and 29 cents per each additional pound. |
| WHAT ADDRESS DO I GIVE MY CARRIER TO PICK UP MY FREIGHT?: | PORTLAND EXPO CENTER 2060 NORTH MARINE DRIVE PORTLAND, OR 97217 |
| WHAT TIME DOES MY CARRIER NEED TO ARRIVE?: | All carriers MUST be checked in by 7:00 PM on JANUARY 25, 2018. After 7:00 PM, freight will be re-routed according to the information given on the MHA/BOL. |

| FROM: CANNABIS COLLABORATIVE PORTLAND EXPO CENTER 2060 NORTH MARINE DRIVE PORTLAND, OR 97217 | Ϊ | BOOTH # NO. OF PIECES CARRIER | ALL SHIPMENTS LEAVING THE BUILDING. WITHOUT A MATERIAL HANDLING AGREEMENT, RETURNED TO THE WAREHOUSE FOR PROCESSING AND ADDITIONAL FEES MAY BE ASSESSED. |
|---|---|----------------------------------|--|
| FROM: CANNABIS COLLABORATIVE PORTLAND EXPO CENTER 2060 NORTH MARINE DRIVE PORTLAND, OR 97217 | Ë | BOOTH # NO. OF PIECES | A PRIUMPH MATERIAL HANDLING AGREEMENT IS REQUIRED FOR ALL SHIPMENTS LEAVING THE BUILDING. WITHOUT A MATERIAL HANDLING AGREEMENT FREIGHT WILL NOT BE LOADED ONTO ANY CARRIER. FREIGHT WILL BE RETURNED TO THE WAREHOUSE FOR PROCESSING AND ADDITIONAL FEES MAY BE ASSESSED THE AROVE LAREIS ARE PROVIDED FOR YOUR CONVENIENCE PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY IF MORE LAREIS ARE NEEDED COPIES ARE ACCEPTABLE |



Portland Expo Center

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COMPANY

BOOTH#(S)

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|---|---|--|
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PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

INBOUND / OUTBOUND SHIPPING REQUEST

for Triumph Transportation Only - (SHOW CARRIER)

| | DRESS: | | | Insuran | ce: 🗌 Inbound | Outbour | id 🗌 Bot | h 🗌 Neith | ег |
|---|--------------------------|---------------|-------------|--|---|--|--|------------------|--------|
| | | | | Pick-up | Date: | Shipment | Ready By: | am/pi | m |
| | | | | | oading Dock | 🗌 Lift | Gate Need | ed | |
| Hours your dock is | s opened for | pickup: | | Dock o | pened:a | m/pm Dock | closed: | am/ | pm |
| Contents of Freigh | it / Commen | nts / Special | Instruction | าร: | | | | | |
| | | | | | E-mai | | | | |
| TEACH PIECE | WEIGHT A DIMEN | ND DIMENS | SIONS RATE | SUBJECT TO ERIALS WILL | D FINAL CARRIER P L BE ACCEPTED FO LIST EACH PIECI Carton/Crate/Pallet/ | UBLISHED IN R TRANSPOR E DIMI | Formatioi T | | WT. (L |
| XAMPLE: Carton | Lx 24" | Wx 12" | Hx 12" | 135 lbs | | Lx | Wx | Hx | |
| | Lx | Wx | Hx | | | Lx | Wx | Hx | |
| | Lx | Wx | Hx | Ì | | Lx | Wx | Hx | |
| | Lx | Wx | Hx | | | Lx | Wx | Hx | |
| | Lx | Wx | Hx | | | Lx | Wx | Hx | |
| otal Pieces : | | | | | Total Weight : | | | | |
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| e the pallets/skids s | | | | | tional insurance, d | | e is \$ | | _ |
| e the pallets/skids s | (Shippin | | | ent) Minimum SHIPPI Approx | tional insurance, d charges apply per shipment NG METHOD: . Weight: | E Defe Defe Expi Tota | erred / Gro ess: 2-3 Bi Il No. of Pie | eces | |
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EXHIBITOR FAQ

| WHAT IS MATERIAL HANDLING? | Material handling is a fee which covers the time, equipment and labor to receive your freight, check it for damage, and record it on the shipping log. It also covers bringing your items to show site and delivering them to your booth, as well as storage of your empty containers and returning them to you after the show. Finally, it covers the labor to return your shipment to the loading dock to leave the facility. |
|---|--|
| CAN I PHONE IN MY ORDER? | The short answer is no. We don't accept phone orders because authorization is needed in order to process a credit card payment. For scanned or faxed orders, this is the signature provided on the payment form. For online orders, an electronic signature is provided with the payment method. |
| WHAT IS INCLUDED WITH MY BOOTH SPACE? | On the QUICK FACTS page, there is a section titled INCLUDED FURNISHINGS, which details the show colors, as well as any furnishings or amenities (such as power) that are included with the booth package you purchased from show management. |
| WHY CAN'T I SHIP DIRECTLY TO SHOW SITE? | In many instances, smaller venues, such as hotels or exhibit halls that do not employ a full-time staff, direct shipping is not available. These locations are wonderful for hosting events, but simply do not have the capacity or staff to accept and store freight for events. If you choose to attempt to ship directly to show site in these cases, you run the risk of your freight being lost, misplaced or refused altogether. That can mean that your freight will not make it to your booth in time to exhibit in the event. |
| CAN I EXCHANGE THE TABLE IN MY BOOTH FOR ANOTHER ITEM/ CHANGE THE SKIRT COLOR, ETC? | The furnishings included with your booth are part of a package that is paid for by show management and are not eligible for any trades, exchanges or credits. If you do not wish to use the furnishings provided, you can set them in the aisles during move in and our crew will pick them up from you. If you wish to have another item instead of those provided, you may use the forms provided in this kit to order those items. |
| HOW DO I SEND MY SHIPMENT AFTER THE SHOW? | The simplest method is to use Triumph Transportation. Exhibitors who ship with Triumph receive printed lables and bills of lading for their shipments and can communicate directly with their exhibitor services rep about the status of their shipment. If your company is using another freight carrier, your on-site rep will need to complete a bill of lading for each outbound shipment. Please keep in mind that parcel carriers (FedEx Ground, UPS Ground, and DHL) do NOT come to show site and your on-site rep will need to take the shipment to a local office to send. |
| | If you would like us to bring your shipment back to our warehouse for your carrier to pick up, we do offer that service. The minimum charge is \$174 for up to 600 lbs and 29 cents per each additional pound. |



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PAYMENT SUMMARY EXHIBITOR INFORMATION

I acknowledge and accept responsibility for the accuracy of this order and payment for all services provided.

| Company Name | | | Booth #(s) | |
|--------------------------|--------|-----|------------|--|
| Address | | | | |
| City | State | Zip | Phone | |
| Fax # | E-mail | | | |
| Prepared by (Print Name) | | | Date | |
| Signature | | | | |

CREDIT CARD AUTHORIZATION

I authorize Triumph Expo & Events Inc. to debit my credit card for the charges on this invoice and for additional charges incurred. (Non-payment due to Declined Credit Cards and NSF Checks are subject to additonal fees - See Payment Terms & Conditions)

| Visa 🗌 Mastercard 🗌 | American Express 🗌 | Check Check# | |
|-------------------------------------|--------------------|-----------------|--|
| Account # | | Expiration Date | |
| Printed Name on Card | | | |
| Credit Card Holder E-mail (REQUIRED |) | | |

Authorized Signature

PAYMENT MUST ACCOMPANY ALL ORDERS

To receive discount pricing, checks or credit card information must be received before discount deadline. Please make check payable to:

Triumph Expo & Events Inc

FOR ALL CHECK ORDERS

Credit card authorization must be provided for any additional fees incurred.

ORDER FORMSPAGE TOTALSTables, Counters and Risers\$Chairs, Fabric and Accessories\$Carpeting\$Graphics and Signage\$TRU-X Modular Exhibits\$TRU-X Accessories\$Installation and Dismantle Labor\$Other\$Cleaning Services\$

Freight/Material Handling \$ _____

TOTAL \$ _____

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January 24-25, 2018 DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

PAYMENT and LABOR - TERMS AND CONDITIONS

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH DEFINES THE RESPECTIVE PARTIES' RESPONSIBILITIES.

The terms and conditions set forth below become a part of the contractual agreement between TRIUMPH EXPO & EVENTS and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

*WHEN THE INVOICE SUMMARY FORM IS SIGNED: OR

*WHEN AN ORDER FOR LABOR, SERVICES, AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH

TRIUMPH EXPO & EVENTS INC.; OR

*WHEN WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH TRIUMPH EXPO & EVENTS INC.

DEFINITIONS

The name Triumph Expo & Events Inc. shall be construed within the meaning of this contract as Triumph Expo & Events Inc. ("TE&E"), and their employees, officers, agents and assigns, affiliated companies and related entities including but not limited to any subcontractors Triumph Expo & Events Inc. may appoint. The term EXHIBITOR shall be construed within the meaning of this contract as the EXHIBITOR and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor ("EAC").

PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of TE&E except where specifically identified as a sale. All TE&E rentals include delivery, installation and removal from EXHIBITOR's booth. In case of labor cancellation, a one-hour "per person, per hour" charge will be applied to all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If services have already been provided at the time of cancellation, a 100% cancellation fee will be applied to all TE&E furniture rental items including Custom Carpeting, Custom-Cut Carpet, TRU-X Rental Exhibits. It is EXHIBITOR's responsibility to advise TE&E personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If EXHIBITOR is exempt from payment of sales tax, Triumph Expo & Events Inc. requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to its customers. Any outstanding balance due after the close of the show will be subject to a administrative collection fee of 50% of the outstanding balance. This includes non-payment due to, but not limited to, declined credit cards, NSF checks or Stop Payment transactions. These payment terms and conditions shall be governed by and construed in accordance with the LAWS OF THE STATE OF WASHINGTON. In the event of any dispute between EXHIBITOR and TE&E relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claim against TE&E shall be considered a separate transaction, and shall be resolved on its own merits. TE&E reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that TE&E may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges.

OPTION A: LABOR PROVIDED UNDER THE SUPERVISION OF TRIUMPH EXPO & EVENTS INC.

RESPONSIBILITIES: TE&E shall be responsible for the performance of labor provided under this option. TE&E cannot assume responsibility for any acts of, or loss to, persons, parties and/or other contracting firms not under TE&E's direct supervision and control. In no event shall TE&E be liable for loss or damage caused by delay in labor beginning work when EXHIBITOR requests labor to begin later than the start of the working day. TE&E shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages, or other causes beyond TE&E's reasonable control.

INDEMNIFICATION: TE&E agrees to indemnify, hold harmless, and defend EXHIBITOR from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, or property damage arising out of work performed by labor provided by and supervised by TE&E, except when Exhibitor exercises direction and/or control over the work being performed.

OPTION B: LABOR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR

RESPONSIBILITIES: EXHIBITOR shall be responsible for the performance of labor provided under this section. It is the responsibility of EXHIBITOR to supervise labor secured through TE&E in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with TE&E Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

INDEMNIFICATION: EXHIBITOR agrees to indemnify, hold harmless, and defend TE&E from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, and/or property damage arising out of work performed by labor provided by TE&E, BUT supervised by EXHIBITOR. Further, EXHIBITOR's indemnification of TE&E includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by TE&E to work in a manner that violates any of the above rules, regulations, and/or ordinances.

IMPORTANT

PLEASE REFER TO TE&E'S MATERIAL HANDLING TERMS AND CONDITIONS AS THEY RELATE TO MATERIAL HANDLING SERVICES. CONTRACTUAL TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH TE&E. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH TE&E.



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COMPANY

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PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

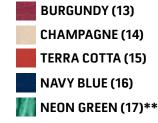
TABLES AND COUNTERS - THE CLASSIC COLLECTION

Tables and counters are all skirted on 3 sides. Must order 4th side for all sides to be skirted on 6' and 8' tables/counters.









TABLES - 24" W x 30" H

| SKIRTED TABLES | | | | | | |
|----------------|-------|----------|----------|----------|--------|--|
| Qty. | Color | Length | Discount | Standard | Amount | |
| | | 4' | 87.40 | 122.40 | | |
| | | 6' | 97.70 | 136.80 | | |
| | | 8' | 113.10 | 158.30 | | |
| | | 4th Side | 36.10 | 50.50 | | |

| UNSKIRTED TABLES | | | | | |
|------------------|--------|----------|----------|--------|--|
| Qty. | Length | Discount | Standard | Amount | |
| | 4' | 51.30 | 71.80 | | |
| | 6' | 61.50 | 86.10 | | |
| | 8' | 76.90 | 107.70 | | |
| | Skirt | 36.10 | 50.50 | | |

COUNTERS - 24" W x 42" H

| SKIRTED COUNTERS | | | | | | |
|------------------|-------|----------|----------|----------|--------|--|
| Qty. | Color | Length | Discount | Standard | Amount | |
| | | 4' | 96.40 | 135.00 | | |
| | | 6' | 108.50 | 151.90 | | |
| | | 8' | 126.60 | 177.20 | | |
| | | 4th Side | 40.70 | 57.00 | | |

| UNSKIRTED COUNTERS | | | | | |
|--------------------|--------|----------|----------|--------|--|
| Qty. | Length | Discount | Standard | Amount | |
| | 4' | 60.30 | 84.40 | | |
| | 6' | 72.30 | 101.20 | | |
| | 8' | 90.40 | 126.60 | | |
| | Skirt | 40.70 | 57.00 | | |



| | TABLE RISERS | | | | | | |
|------|---------------------|----------|----------|--------|--|--|--|
| Qty. | Length | Discount | Standard | Amount | | | |
| | 4' L x 7" H x 8" D | 57.30 | 80.20 | | | | |
| | 4' L x 13" H x 8" D | 57.30 | 80.20 | | | | |
| | 6' L x 7" H x 8" D | 65.80 | 92.10 | | | | |
| | 6' L x 13" H x 8" D | 65.80 | 92.10 | | | | |

** Please note that Neon Green table skirts are NOT an exact match for our Rave Green drape option.

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

\$

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PEDESTAL TABLES 30" DIAMETER

All pedestal tables come with a spandex cover in your choice of color. If you fail to specify a color, the show color will be given or, if show color isn't available, black will be given.



30" and 42" High Pedestal Tables



| COVERED PEDESTAL TABLES | | | | | | |
|-------------------------|----------|-------|----------|----------|--------|--|
| Qty. | Size | Color | Discount | Standard | Amount | |
| | 30" HIGH | | 101.30 | 141.80 | | |
| | 30" HIGH | | 101.30 | 141.80 | | |
| | 30" HIGH | | 101.30 | 141.80 | | |
| | 42" HIGH | | 119.60 | 167.40 | | |
| | 42" HIGH | | 119.60 | 167.40 | | |
| | 42" HIGH | | 119.60 | 167.40 | | |

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

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Black **Plastic Stack Chair**

Black OR Grey Padded Side Chair



SEATING - THE CLASSIC COLLECTION

Black OR Grev Padded Arm Chair





Black Executive Chair

| | STANDARD SEATING | | | | | | |
|------|------------------|---------------------------|----------|----------|--------|--|--|
| Qty. | Color | ltem | Discount | Standard | Amount | | |
| | | Black Plastic Stack Chair | 38.30 | 53.60 | | | |
| | | Padded Side Chair | 61.90 | 86.70 | | | |
| | | Padded Arm Chair | 66.60 | 93.20 | | | |
| | | Black Steno Chair | 83.70 | 117.20 | | | |
| | | Black Executive Chair | 138.40 | 193.80 | | | |



Black Bar Stool

ltem

Black Bar Stool

Black Gaslift Stool



Black Gaslift Stool

Standard

106.50

117.20

Amount

| A | | Ā | Ą |
|--------|----------|-------|--------|
| Mimi S | Stool ir | n Red | or Whi |

Mimi Stool in Red or White



Cascade Stool in Black or White

| RAISED SEATING | | | | | |
|----------------|-------|---------------|----------|----------|--------|
| Qty. | Color | ltem | Discount | Standard | Amount |
| | | Mimi Stool | 126.00 | 176.40 | |
| | | Cascade Stool | 126.00 | 176.40 | |

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

RAISED SEATING

Discount

76.10

83.70

TOTAL

\$

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Qty.



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THE PREMIUM COLLECTION

Styles may vary based on inventory availability







Leather Loveseat in Ivory



Leather Arm Chair in Ivory

| IVORY LEATHER SEATING | | | | | | |
|-----------------------|-----------------|----------|----------|--------|--|--|
| Qty. | ltem | Discount | Standard | Amount | | |
| | Ivory Sofa | 393.20 | 550.50 | | | |
| | Ivory Loveseat | 328.10 | 459.30 | | | |
| | lvory Arm Chair | 291.10 | 407.50 | | | |



Leather Sofa in Black



Leather Loveseat in Black



Leather Arm Chair in Black

| | BLACK LEATHER SEATING | | | | | |
|------|-----------------------|----------|----------|--------|--|--|
| Qty. | ltem | Discount | Standard | Amount | | |
| | Black Sofa | 393.20 | 550.50 | | | |
| | Black Loveseat | 328.10 | 459.30 | | | |
| | Black Arm Chair | 291.10 | 407.50 | | | |

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

\$

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TOTAL

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SINGLE-SIDED GONDOLA

DOUBLE-SIDED GONDOLA

1M COUNTER (Also Available in **1M CURVED COUNTER**

LED CURVED BAR

LED PEDESTAL

FLAT BACK 1.5 and 2M)

PANEL COLOR OPTIONS ARE: WHITE PVC, BLACK PVC, BLACK FABRIC, GREY FABRIC AND BLUE FABRIC, OR CUSTOM GRAPHIC OPTIONS ARE AVAILABLE.

| | GONDOLAS/COUNTERS | | | | | | |
|------|-------------------|---|----------|----------|--------|--|--|
| Qty. | Panel Color | ltem | Discount | Standard | Amount | | |
| | | Single Sided Gondola (38"H x 39"L x 12"D) | 240.50 | 336.70 | | | |
| | | Double Sided Gondola (38"H x 39"L x 24"D) | 305.30 | 427.40 | | | |
| | | 1M Counter (1M L x .5M"D x 42"H) | 213.90 | 299.50 | | | |
| | | 1.5M Counter (1.5M L x .5M"D x 42"H) | 226.30 | 316.80 | | | |
| | | 2M Counter (2M L x .5M"D x 42"H) | 252.20 | 353.10 | | | |
| | | 1M Curved Counter Flat Back (53.9"L x 25.7"D x 42"H) | 288.80 | 404.30 | | | |
| | | LED Curved Bar (2M L - curved75MD x 42"H) | 371.00 | 519.40 | | | |
| | | LED Pedestal (42"H x 18"D x 18"W) | 313.90 | 439.50 | | | |
| | | Cabinet Lock w/ 2 keys (can also be used for showcases) | 33.60 | 47.00 | | | |

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TOTAL

\$

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STANDARD ACCESSORIES



| Qty. | ltem | Discount | Standard | Amount |
|------|--------------------|----------|----------|--------|
| | Coat Tree | 34.20 | 47.90 | |
| | Easel | 39.70 | 55.60 | |
| | Chrome Sign Holder | 59.50 | 83.30 | |
| | (22" x 28") | | | |





| Qty. | ltem | Discount | Standard | Amount |
|------|-------------|----------|----------|--------|
| | Wastebasket | 13.70 | 19.20 | |
| | Raffle Drum | 49.60 | 69.40 | |
| | Fish Bowl | 18.40 | 25.80 | |



| Qty. | ltem | Discount | Standard | Amount |
|------|-------------------|----------|----------|--------|
| | Garment Rack | 70.00 | 98.00 | |
| | Mini Refrigerator | 121.60 | 170.20 | |

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.



| Qty. | ltem | Discount | Standard | Amount |
|------|-----------------------|----------|----------|--------|
| | 6-Pocket Lit Rack | 59.50 | 83.30 | |
| | 20-Pocket Lit Rack | 69.00 | 96.60 | |
| | Accordion Lit Rack | 64.70 | 90.60 | |
| | Bag Stand - Straight | 59.50 | 83.30 | |
| | Bag Stand - Waterfall | 59.50 | 83.30 | |



| Qty. | ltem | Discount | Standard | Amount |
|------|------------------------|----------|----------|--------|
| | Chrome Stanchion | 34.20 | 47.90 | |
| | (Single w/ black rope) | 56.60 | 79.20 | |
| | Chrome Stanchion | 34.20 | 47.90 | |
| | (Single w/ red rope) | 56.60 | 79.20 | |
| | Retractable Stanchion | 50.90 | 71.30 | |

TOTAL

\$

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| POP-UP TABLE TOPPOP-UP TABLE TOPPOP-UP TABLE TOP | DISCOUNT RATE \$ 492.20 | STANDARD RATE TOTAL \$ 689.10 \$ | |
|--|-----------------------------------|-------------------------------------|---|
| ABLE SKIRT COLOR Black Silver Burgundy Teal Berry Purple ETTERING COLOR Standard Header Copy Black Blue (please print clearly) Green Grey Red Burgundy | | |] |
| FOP-UP FLOOR UNITPOP-UP FLOOR UNIT | DISCOUNT RATE \$ 695.00 | standard rate total \$ 973.00 \$ | |
| ETTERING COLOR Standard Header Copy Black Blue (please print clearly) | | | 1 |

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| | | BO | OTH#(S) |
|---|---|-------------------------------------|--|
| PLEASE SEND | PAGES WITH ITEMS SELECTED AND TRANSFE | R ALL TOTALS TO | PAYMENT SUMMARY PAGE |
| TRU-X PACKAGE A1 | TRU-X PACKAGE A1 Package Includes: • Standard Header • 10' X 10' Standard Black Carpet • 1MD Curved Counter Flat Back • 2 Arm Lights (power not included) • Installation & Dismantle of Exhibit | DISCOUNT RATE \$1,635.20 | standard rate total \$ 2,289.30 \$ |
| TRU-X PACKAGE A2 | TRU-X PACKAGE A2 Package Includes: • Standard Header • 10' X 10' Standard Black Carpet • 1MD Curved Counter Flat Back • 3 Arm Lights (power not included) • Installation & Dismantle of Exhibit | DISCOUNT RATE \$ 2,018.10 | standard rate total |
| TRU-X PACKAGE A3 | TRU-X PACKAGE A3 Package Includes: • Standard Header • 10' X 10' Standard Black Carpet • 1M Counter • 2 Arm Lights (power not included) • Installation & Dismantle of Exhibit | DISCOUNT RATE \$ 1,750.70 | STANDARD RATE TOTAL \$ 2,451.00 \$ |
| TRU-X PACKAGE A4 | TRU-X PACKAGE A4 Package Includes: • Standard Header • 10' X 10' Standard Black Carpet • 1MD Curved Counter Flat Back • 2 Arm Lights (power not included) • Installation & Dismantle of Exhibit | DISCOUNT RATE \$2,033.40 | standard rate total |
| LETTERING COLOR Black Blue Green Grey Red Burgundy | Standard Header Copy (please print clearly) | HARDWA | Black Blue Grey |
| | COMPANY LOGO header identification signs are availa art formats and requirements for submitting artwork. (<i>Pleas</i>) | | |
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| TRU-X PACKAGE B1 | TRU-X PACKAGE B1 Package Includes: • Standard Header • 10' X 20' Standard Black Carp • 2 - 1MD Curved Counter Flat Ba • 4 Arm Lights <i>(power not inclu</i>) • Installation & Dismantle of E | ck | STANDARD RATE TOTAL \$5,226.90 \$ |
|---|---|------------------------|--|
| TRU-X PACKAGE B2 | Package Includes: | ck | STANDARD RATE TOTAL \$5,693.40 \$ |
| TRU-F PACKAGE B3 | Package Includes: | ck | STANDARD RATE TOTAL \$ 6,413.10 \$ |
| LETTERING COLOR Standard He Black Blue (please pri Green Grey Red Burgundy | eader Copy nt clearly) | HARDWALL METAL FRAN | Black Blue Grey - White Custom Graphic AE COLOR Silver |

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instructions for acceptable art formats and requirements for submitting artwork. (Please contact exhibitor services for exact panel size & dimensions)



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DISCOUNT RATE

FABRIC - Black Blue Grey HARDWALL - White Custom Graphic

\$3,946.00

| COMPANY |
|---------|
|---------|

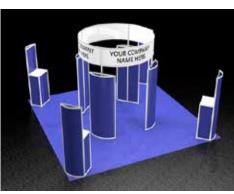
BOOTH#(S)

STANDARD RATE

\$ 5,524.40

TOTAL

\$



TRU-X PACKAGE C1 Package Includes:

- 4 Section Circular Standard Header 20' X 20' Standard Black Carpet

- Central Structure with 8' High Display Surfaces
 Installation & Dismantle of Exhibit
- 4 Arm Lights (power not included)
 4 Display/ Computer Counters with 8' high Curved Display Surface

| LETTERING | COLOR | | Standard Header Copy | |
|-----------|----------|---|------------------------|--|
| Black | Blue | Г | (please print clearly) | |
| Green | 🗌 Grey | | | |
| Red | Burgundy | | | |

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

TRU-X PACKAGE C1

METAL FRAME COLOR

PANEL OPTIONS

Black Silver

TRU-X PACKAGE C2

| | METAL FRAME COLOR | DISCOUNT RATE \$ 2,571.30 | STANDARD RATE \$3,599.80 | TOTAL |
|---|---|---|--|---------|
| | PANEL OPTIONS FABRIC - 🗌 Black 🗌 Blue | Grey HARDWALL | - White Custom | Graphic |
| тки-х раскаде с2 Package Includes: | | | | |
| 4 Section Square Standard Hea 20' X 20' Standard Black Carpe 4 - Arm Lights (power not inclu 4 - 1 Meter x .5 Meter Counters | ader • 4 - et • 4 - <i>ded)</i> • Ins s with Locking Sliding d | 8' High x 1 Meter I 54" High x 1 Mete stallation & Dismar oors | Display Surfaces r Display Surface ntle of Exhibit | es |
| LETTERING COLOR Standar Black Blue (please) | d Header Copy e print clearly) | | | |
| Green Grey Red Burgundy | | | | |

CUSTOM GRAPHICS & COMPANY LOGO header identification signs are available at an extra cost. Please refer to the graphics and signage instructions for acceptable art formats and requirements for submitting artwork. (Please contact exhibitor services for exact panel size & dimensions)

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GRAPHICS & SIGNAGE SURCHARGE ON ORDERS PLACED AFTER DISCOUNT DEADLINE

Minimum order for Custom Digital Signs/Banners is 9 sq.ft. Pricing is based on printing of client supplied digital files, or simple layout of text and client supplied logos and other graphics. Any additional layout, file conversion or repair will incur additional fees. Please see our **GRAPHICS GUIDELINES SHEET** for information on properly submitting files.

| | STANDARD GRAPHIC SIGNAGE | | | | STANDARD I | BANNERS | | | |
|------|--------------------------|----------|----------|--------|------------|---------------------|----------|----------|--------|
| Qty. | ltem | Discount | Standard | Amount | Qty. | ltem | Discount | Standard | Amount |
| | 22" x 28" Single-Sided | 79.80 | 111.70 | | | 3'x6' Single-Sided | 267.70 | 374.80 | |
| | 22"x28" Double-Sided | 103.80 | 145.30 | | | 3'x6' Double-Sided | 374.90 | 487.10 | |
| | 28" x 44" Single-Sided | 107.10 | 149.90 | | | | |] | |
| | 28"x44" Double-Sided | 139.20 | 194.90 | | | BANNER OPTIONS: Gro | mmets | Pole Poc | kets 🔄 |
| | 24"x87" Single-Sided | 272.50 | 381.50 | | | | | | |
| | 24"x87" Double-Sided | 354.30 | 496.00 | | | | | | |
| | 38.125"x87" Single-Sided | 311.50 | 436.10 | | | | | | |
| | 38.125"x87" Double-Sided | 404.90 | 566.90 | | | | | | |

| CUSTOM BANNER & GRAPHIC | DISCOUNT RATE STANDARD RATE TOTAL |
|---------------------------|-----------------------------------|
| SIZE : x = sq. ft. | |





38.125"x87" w/ T-Base

Chrome Sign Holder not included

CUSTOM BANNER OPTIONS: Grommets 🗌 Pole Pockets 🗌

Signs are digitally printed on standard substrate. Specialty substrates such as PVC, GatorBoard, or FalconBoard are available for an additional charge.

DON'T SEE THE SIZE YOU WANT? STILL HAVE QUESTIONS? Contact our exhibitor services department at esr@triumphexpo.com or call 50-417-8000 for a quote or assistance with your order.

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

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GRAPHICS SUBMISSIONS GUIDELINES

This document details the specifications for graphics submitted to Triumph Expo & Events, Inc. by our clients.

Any files that do not conform to the specifications described below will incur additional fees beyond the current pricing shown in our exhibitor kits. Any in-house work that is needed to ready provided files to a print ready state will be billed out per hour with a half-hour minimum.

Any files that must be opened in their native application and exported to the required file types described below do not conform to this specification.

FILE TYPES

Digital files (logos, photos, finished layouts, etc.) should be saved or exported from your design application to PDF, EPS, or TIFF with a minimum resolution of 300 dpi at 50% OF THE FINAL DESIRED PRODUCTION SIZE. The higher the resolution provided, the better the results. JPEGs are less desirable, but can be accepted if the resolution is 300 dpi or above. Placed images are to be embedded rather than linked. If files are linked, be sure to send along the linked files.

Do not submit GIF files, Word (.doc) files, PowerPoint (ppt.) files, or any file formatted for or taken from a website. Web graphics are not suited for large format printing. This is a very common error and should be avoided.

PAGE LAYOUT / IMAGE SIZE

Image should be cropped and scaled to intended print size or to a percentage of print size (no less than 25% for vector based, 50% for bitmap based). Remove non-printing borders. Final resolution should be NO LESS than 100 dpi at FINAL print size. Higher resolutions will produce superior results. Image should be flattened – no layers and/or transparent objects. Color halftone images should be submitted in CMYK color mode. If arrangements are made ahead of time with our Graphics Dept., Native Files* can be sent along if any changes or additions are anticipated during the course of the install of the show, but these should not be considered as the primary print files.

FONTS

All fonts should be converted to outlines or paths. Send font files if there is an anticipation of any changes or additions can be made to the provided art. Any In-House changes will be billed as described above.

PROOFING

A clean hardcopy proof and a PDF proof should be sent along with the print files for reference. Files provided without proofs will be printed as is without correction applied. Any re-prints necessary due to proofs not being provided are done at additional cost to the client.

SENDING FILES (Exhibitors)

Large files can be posted to your company FTP site or Dropbox and the link/access information sent to esr@triumphexpo.com. If you would like to post to our Dropbox, please send your request to esr@triumphexpo.com. Smaller files (<10MB) can be emailed directly to esr@triumphexpo.com.

SENDING FILES (Show Management)

Large files can be posted to your company FTP site or Dropbox and the link/access information sent to your Account Manger with Triumph Expo & Events. If you would like to post to our Dropbox, please send your request to your event Account Manager. Smaller files (<10MB) can be emailed directly to your Account Manager.

*native application file types supported are Adobe Photoshop CS6 (pc / mac), Illustrator CS6 (pc / mac), InDesign CS6 (pc / mac).



Portland Expo Center

January 24-25, 2018

DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

COMPANY

BOOTH#(S)

0

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

FORKLIFT

LABOR RATE INFORMATION

STRAIGHT TIME (ST) RATES: charged from 8:00 am - 4:30 pm Monday through Friday.

OVERTIME (OT) RATES: charged before 8:00 am and after 4:30 pm Monday through Friday and all day Saturday, Sunday and holidays.

ONE HOUR MINIMUM PER PERSON. We will make every effort to provide labor at requested times. Please report to the Exhibitor Services Desk to confirm your labor.

STANDARD FORKLIFT w/ driver

| | DATE | TIME IN | TIME OUT | ADVANCE HOURLY RATE | STANDARD HOURLY RATE | # OF HOURS | TOTAL |
|---------------------|------|------------|-------------|------------------------|-------------------------|------------|-------|
| STRAIGHT TIME - IN | | | | 157.50 | 204.80 | | |
| OVERTIME - IN | | | | 196.90 | 256.00 | | |
| STRAIGHT TIME - OUT | | | | 157.50 | 204.80 | | |
| OVERTIME - OUT | | | | 196.90 | 256.00 | | |

4-STAGE FORKLIFT w/ driver

| | DATE | TIME IN | TIME OUT | ADVANCE HOURLY RATE | STANDARD HOURLY RATE | # OF HOURS | TOTAL |
|---------------------|------|------------|-------------|------------------------|-------------------------|------------|-------|
| STRAIGHT TIME - IN | | | | 206.30 | 268.20 | | |
| OVERTIME - IN | | | | 257.90 | 335.30 | | |
| STRAIGHT TIME - OUT | | | | 206.30 | 268.20 | | |
| OVERTIME - OUT | | | | 257.90 | 335.30 | | |

COMMENTS / NOTES:

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

Carry this total to payment summary page

\$

26

CP WA - 10300 - 62 /64 - 11/27/17 - VW

TRIUMPH EXP0 & EVENTS - 330 SE DIVISION PLACE, PORTLAND, OR 97202 - P: 503-417-8000 - F: 206-431-4846 - W: www.triumphexpo.com - E: esr@triumphexpo.com



Portland Expo Center

January 24-25, 2018

DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

COMPANY

BOOTH#(S)

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

INSTALLATION & DISMANTLE LABOR 1 of 2

LABOR RATE INFORMATION

STRAIGHT TIME (ST) RATES: charged from 8:00 am - 4:30 pm Monday through Friday.

OVERTIME (OT) RATES: charged before 8:00 am and after 4:30 pm Monday through Friday and all day Saturday, Sunday and holidays. **ONE HOUR MINIMUM PER PERSON.** We will make every effort to provide labor at requested times. Please report to the Exhibitor Services Desk to confirm your labor.

Failure to cancel requested labor 24 hours in advance will result in one hour minimum (ST) charge per person.

If Triumph supervises your set-up, you do not need to be present.

EXHIBITOR SUPERVISED LABOR

| | | | Α | В | В | C | |
|---------------------|------|------------|----------------|------------------------|-------------------------|--------------------------|--------------------|
| | DATE | TIME IN | # OF PEOPLE | ADVANCE HOURLY RATE | STANDARD HOURLY RATE | # OF HOURS PER PERSON | TOTAL A x B x C |
| STRAIGHT TIME - IN | | | | 80.80 | 105.00 | | |
| OVERTIME - IN | | | | 121.10 | 157.40 | | |
| STRAIGHT TIME - OUT | | | | 80.80 | 105.00 | | |
| OVERTIME - OUT | | | | 121.10 | 157.40 | | |

TRIUMPH SUPERVISED LABOR

| | | | Α | В | В | С | |
|---------------------|------|------------|----------------|------------------------|-------------------------|--------------------------|--------------------|
| | DATE | TIME IN | # OF PEOPLE | ADVANCE HOURLY RATE | STANDARD HOURLY RATE | # OF HOURS PER PERSON | TOTAL A x B x C |
| STRAIGHT TIME - IN | | | | 105.00 | 136.50 | | |
| OVERTIME - IN | | | | 157.50 | 204.80 | | |
| STRAIGHT TIME - OUT | | | | 105.00 | 136.50 | | |
| OVERTIME - OUT | | | | 157.50 | 204.80 | | |

COMMENTS / NOTES:

SEE NEXT PAGE FOR FURTHER INFORMATION

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS.

TOTAL

\$

Carry this total to payment summary page

CP WA - 10300 - 62 /64 - 11/27/17 - VW

TRIUMPH EXPO & EVENTS - 330 SE DIVISION PLACE, PORTLAND, OR 97202 - P: 503-417-8000 - F: 206-431-4846 - W: www.triumphexpo.com - E: esr@triumphexpo.com



DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

COMPANY

_____ BOOTH#(S)

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

INSTALLATION & DISMANTLE LABOR 2 of 2

DID YOU ORDER TRIUMPH LABOR?

IF YES (please fill out this page)

IF NO (please skip this page)

28

TELL US ABOUT YOUR EXHIBIT: SET-UP INFORMATION

| SET-UP PLANS/PHOTO: attachedto be sent with exhibit In crate # | | | | | | |
|---|--|--|--|--|--|--|
| CARPET: with exhibit rented from Triumph (<i>Please complete carpet order form</i>) | | | | | | |
| ELECTRICAL PLACEMENT: drawing attached 🗌 drawing with exhibit 🗌 electrical under carpet 🗌 | | | | | | |
| GRAPHICS: with exhibit shipped separately | | | | | | |
| Special equipment/tools/hardware required: | | | | | | |
| Showsite Contact Person Ph: | | | | | | |
| HOW IS YOUR EXHIBIT GETTING TO THE SHOW?: CarrierCarrier Phone | | | | | | |
| Shipped to: Warehouse 🗌 Show Site 🔲 From: City/State | | | | | | |
| Total No. of: CratesCartonsFiber CasesOther (specify) | | | | | | |
| HOW WILL YOUR EXHIBIT LEAVE THE SHOW?: | | | | | | |

| DELIVER TO: |
|---|
| METHOD: Common Carrier Air Freight Van Line Other |
| CARRIER: Show Carrier Other |
| FREIGHT CHARGES: Collect Bill to: |
| |
| SPECIAL INSTRUCTIONS / COMMENTS / NOTES: |
| |
| PLEASE PROVIDE AN EMERGENCY CONTACT: |
| Name Phone |



DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

COMPANY

BOOTH#(S)

0

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

Exhibitor Appointed Contractor (EAC) Approval Form

Exhibitors are allowed to use the services of an Exhibitor Appointed Contractor (EAC) provided the following conditions are met:

THE EXHIBITOR is required to complete and return this form as well as the "Third Party Authorization Form" included with this Exhibitor Kit. Both forms must be filled out completely, including credit card information. The forms must be signed by both parties and returned to Triumph Expo & Events Inc. at least 30 days prior to the show opening.

THE EXHIBITOR APPOINTED CONTRACTOR (EAC) is **required to provide a certificate of liability insurance** of no less than \$1,000,000 property damage, loss or personal injury in the form of a policy rider furnished by their broker to Show Management and to Triumph Expo & Events Inc. (TE&E) along with a complete list of the exhibitors they intend to serve, at least 30 days prior to the show opening. The EAC must also be able to provide, upon request, the current workmen's compensation insurance certificates from the State of Washington as well as current labor contracts. The EAC must furnish to Show Management and TE&E a list of emergency contact names, addresses and phone numbers. All EAC personnel must be properly badged or identified at show site.

THE EAC MUST USE LOCAL CARPENTER UNION LABOR TO INSTALL AND DISMANTLE THE EXHIBIT OR DISPLAY. NO PERMISSION WILL BE GIVEN TO USE AN EAC FOR THE PERFORMANCE OF THE FOLLOWING TASKS:

PLUMBING ELECTRICAL TELEPHONE LINES DRAYAGE RIGGING BOOTH CLEANING CATERING

EXHIBITOR INFORMATION

I am the representative of the exhibiting company named at the top of this form and have authorized the EAC named below to supervise the installation and dismantle of our exhibit. It is my company's responsibility to inform the EAC of all requirements stated on this form and to assure that the EAC adheres to all show, facility, and union rules. I understand that the exhibiting company is ultimately responsible for the payment of any charges incurred by the EAC, and that in the event the EAC does not submit payment prior to the last day of the show, such charges will be submitted to the exhibiting company for payment. I authorize the use of the credit card information below to charge any payment due. ALL INVOICES MUST BE SETTLED BY THE EXHIBITING COMPANY BY THE CLOSE OF THE SHOW.

| Exhibitor Name | | _ Signature | | |
|-----------------------|-----|-------------|----------|-----------|
| Credit Card Account # | | _ Exp Date | Personal | Company 🗌 |
| EAC INFORMATION | | | | |
| EAC Company Name | | | | |
| | | | | |
| City/State/Zip | | | | |
| | | | | |
| Ph | Fax | E-Mail | | |
| Comments | | | | |
| | | | | |



DISCOUNT PRICE DEADLINE - Tuesday, January 9, 2018

COMPANY

BOOTH#(S)

0

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

THIRD PARTY AUTHORIZATION for use of an Exhibitor Appointed Contractor (EAC)

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges and agree to be bound by all terms and conditions as described in the Terms and Conditions section of this Exhibitor Kit. In the event that the third party does not submit payment of the invoice prior to the last day of the show, charges will revert back to the exhibiting company. All invoices are payable upon receipt, by either party. The items checked below are to be invoiced to the third party.

ALL SERVICES

BOOTH CLEANING

□ I&D LABOR - SUPERVISION

MATERIAL HANDLING - IN & OUT

RENTAL FURNITURE AND CARPET
 GRAPHICS
 OTHER SERVICES

THIRD PARTY AGENT INFORMATION

| Agent/Cardholder Name | | Signature | |
|-----------------------------|-----|-----------|--------------------------------|
| Credit Card Account # | | Exp Date | Personal \Box Company \Box |
| Billing Address | | | |
| Billing City/State/Zip | | | |
| Third Party Company Name | | | |
| Third Party Billing Address | | | |
| Third Party City/State/Zip_ | | | |
| Ph | Fax | E-Mail | |

EXHIBITOR INFORMATION

| Exhibitor Name | | Signature | | | |
|--------------------------|-----|-----------|--|--|--|
| Exhibitor Company Name | | Booth# | | | |
| Exhibitor Address | | | | | |
| Exhibitor City/State/Zip | | | | | |
| Ph | Fax | E-Mail | | | |



2018

| SCA | NNERS SCAN THE BARCO | DE OF YOUR IMPORTANT LEADS, NEV | / SALES CONTACTS AND | EVERYONE THAT WALK | s into your | | | |
|--|---|---|--------------------------|------------------------|-------------|--|--|--|
| | | BOOTH! LEADS ARE IMPORTABLE TO | POPULAR DATABASE PRO | | | | | |
| | GO TO W | CHOOSE FROM ONE OF WW.ACTIONREG.COM FOR INFORM | | s below. | | | | |
| Qty. | Item | n Description | Pre-Show Price | On-site Price | Total | | | |
| | | | Each | Each | | | | |
| | | perated, hand-held scanner that captures co. name, address, phone, fax and email) | \$ 165.00 | \$ 195.00 | | | | |
| | | ted, hand-held scanner that captures the llow-up codes to list demographics, produc | s. \$ 195.00 | \$ 225.00 | | | | |
| | Leads will be emailed to | o email address given below. | | Order Total \$ | | | | |
| PAYN | MENT METHOD Visa, Ma | astercard, American Express or Che | eck Checks payable to Ac | tion Registration, Inc | | | | |
| CRE | EDIT CARD # | | | | | | | |
| | | Expiration Date: | | | | | | |
| | | · - | | | | | | |
| SIGNA | TURE | | TODAYS D | ATE | | | | |
| | Author | rized Signature | | | | | | |
| | Agrees to accept responsibility for charges as indica | ated above. Action Registration, Inc will show on your stateme | nt. | | | | | |
| Full payn No refun | ds will be given for equipment not pic | efore show date or on-site price will be charge efore show date or on-site price will be charge ked up and/ or utilized by booth personnel. e subject to a \$ 50.00 administration fee. Or | | e non-refundable. | | | | |
| CC | ONTACT INFORMATIC | DN Please fill out form completely. | | Booth # | _ | | | |
| | COMPANY | | | | _ | | | |
| | ADDRESS | | | | _ | | | |
| | CITY | STAT | E ZIP | | _ | | | |
| | PHONE | | FAX | | _ | | | |
| | EMAIL | | | | _ | | | |
| | ORDERED BY | | TITLE | | | | | |
| ACTION REGISTRATION Your Full Service Registration and Lead Retrieval Company | | | | | | | | |
| | SEND ORDERS TO: | Email to: info@act | ionreg.com | | | | | |
| | | <u>or</u> Fax to: 3 | 860-326-4166 | | | | | |
| | | | | | | | | |



To All Exhibitors:

Hollywood Lights, Inc. is pleased to be the official electrical contractor for **2018 Cannabis Collaborative Conference** at the **Portland Expo Center**, on **January 23rd-25th**, **2018.** In order for us to serve you better, we would like you to know about the services we provide.

Your booth does not come equipped with electricity. If you require electrical services or lighting, please fill out the enclosed Electrical Order Form and return it to us as soon as possible.

Our special **discount payment order price**, which must be received at least **two weeks** in advance of the first show date (January 9th, 2018), will save you money off the standard order price. All orders must be paid before service is rendered and payment must accompany the order form. We accept cash, check, Visa, MasterCard, Discover, and American Express. *We regret that we cannot accept phone orders or orders via email*.

Hollywood Lights, Inc. is now offering AV Services at the Portland Expo Center!

This is a great way to increase traffic to your booth and market your products and services. Please note that AV Orders must be paid in full at time of order to ensure availability. If you need services that are not included on this order form, please contact us at 503-232-8855. AV Equipment will be provided last day of set-up (typically day before show).

Exhibitors that have ordered electrical service: your service will be energized daily from one hour prior to show opening until 15 minutes after show closing. 24 hour service is available, call for prices. If you have any questions about your lighting or electrical needs, please feel free to call. We want to provide you with the services you require early, so installation is free of delays.

PRE-ORDER DISCOUNT DEADLINE IS: January 9th, 2018

We now accept orders online at: **WWW.HOLLYWOODLIGHTS.BIZ** Hover on Event Services, Click on Event Order Forms and enter code: **CANNABIS18** ******The code is case sensitive, please use all capital letters when entering. ******

Sincerely, Hollywood Lights Inc. Electrical Services Division – Oregon

> 5251 SE McLoughlin Blvd Portland, OR 97202-4836 503.232.8855 FAX 503.517.8686 www.hollywoodlights.biz

| PLEASE FAX OR MAIL ORDERS TO: | ELEC | TRICAL SERV | ICES RENTA | AL ORDER F | ORM | | | | |
|---|---------------------------------------|--------------------|------------------------|----------------------|--------------------|--------------|--|--|--|
| *[] wood | Cannab | is Collabor | ative Conf | erence | | | | | |
| LIGHTS * | VEN | NUE: Por | tland Expo C | enter | iter | | | | |
| INC. | | | 23/2018 to | | | | | | |
| 5251 SE McLoughlin Boulevard Portland, OR 97202-4836 | Payment | deadline for F | Pre-Order Dis | scount Rate | : 01/09/2018 | 8 | | | |
| TEL 503-232-9001 FAX 503-517-8686 | To Order Online, go to v | vww.hollywoodli | ights.biz and us | se Event Cod | le: CANNA | BIS18 | | | |
| COMPANY NAME: | | | | BOOTH# | (S) | | | | |
| ADDRESS: | | | | BROKER | : | | | | |
| CITY: | STATE: | ZIP: | | TEL: | | | | | |
| ORDERED BY: | | | | FAX: | | | | | |
| SIGNATURE: | | | | PAID: | | | | | |
| I authorize Hollywood Lights, Inc to del | bit my credit card for the changes li | sted below anf for | r any additional c | harges incurred | I. | | | | |
| CREDIT CARD #: | | CVV#: | | EXP. DAT | E: | | | | |
| CARDHOLDER: | | AUTH. SI | GNATURE: | | | | | | |
| Card holder billing address (if different | t from above): | | | And all la | oor, outlets, ligl | nts and tax: | | | |
| ADDRESS: | | | | TOTAL D | UE: | | | | |
| CITY | STATE | ZIP: | | WA TAX |) %: | | | | |
| LABOR:Order labor in 1 hour incren | | Labor Hours | Mon-Fri 8 Am - 5 PM | EVENINGS WEEKENDS | HOLIDAYS | Amount | | | |
| Outlet location other than Cords taped down or r | | | \$65 | \$97.50 | \$130 | | | | |
| Overhead work. (Lift rent | tal may also apply). | | \$65 | \$97.50 | \$130 | | | | |
| ELECTRICAL SERVICES | S AND EQUIPMENT | | QUANTITY | PRE-ORDER | FLOOR | | | | |
| | | | 24 Hour | DISCOUNT | ORDER | AMOUNT | | | |
| 120 VOLT DUPLEX | RECEPTACLE | | (double rate) | PRICE | PRICE | | | | |
| 0 - 600 WATTS / 5 AMPS | | | | \$75 | \$94 | | | | |
| 601 - 1200 WATTS / 10 AMPS | | | | \$95 | \$119 | | | | |
| 1201 - 1800 WATTS / 15 AMPS | | | | \$115 | \$144 | | | | |
| 1801 - 2400 WATTS / 20 AMPS | | | | \$135 | \$169 | | | | |
| 208 VOLT SINGLE PHASE (Additio | onal labor charges may apply) |] | | | | | | | |
| 0 - 15 AMP 208 VOLT (includes labor) | | | | \$220 | \$275 | | | | |
| 16 - 30 AMP 208 VOLT (includes labor) | | | | \$241 | \$302 | | | | |
| 31 - 50 AMP 208 VOLT (includes labor) | | | \$355 | \$444 | | | | | |
| OTHERVOLTAMPS | | | | CALL | CALL | | | | |
| 208 VOLT THREE PHASE (Addition | onal labor charges may apply) |] | | | | | | | |
| 0 - 15 AMP 208 VOLT (includes labor) | | | | \$250 | \$313 | | | | |
| 16 - 30 AMP 208 VOLT (includes labor) | | | | \$280 | \$350 | | | | |

| | QUANTITY | QUANTITY 24 Hour (double rate) | PRE-ORDER DISCOUNT PRICE | FLOOR ORDER PRICE | AMOUNT |
|---------------------------------------|----------|--------------------------------------|--------------------------------|-------------------------|--------|
| 31 - 50 AMP 208 VOLT (includes labor) | | | \$410 | \$513 | |
| OTHERVOLTAMPS | | | CALL | CALL | |
| ELECTRICAL ACCESSORY RENTAL | | | | | |
| 15 AMP 120 VOLT POWER STRIP | | | \$18 | \$23 | |
| 25' 120 VOLT EXTENSION CORD | | | \$18 | \$23 | |
| 15 AMP 120 VOLT GFCI WHIP | | | \$22 | \$28 | |
| 50 AMP 208 VOLT GFCI (HOT TUB) | | | \$56 | \$70 | |
| 50 AMP 208 - 230 VOLT TRANSFORMER | | | \$60 | \$75 | |
| SPOT OR FLOODLIGHTS | | | | | |
| 300 WATT FLOOD () OR SPOT () | | | \$75 | \$94 | |
| 500 WATT ARM FLOODLIGHT | | | \$75 | \$94 | |
| 1000 WATT SPOTLIGHT (ceiling mount) | | | \$120 | \$150 | |

Please note: Audio visual equipment does not include a power source. Order outlets on the first page if show is not providing outlets. Audio visual equipment subject to availability and should be ordered in advanced.

| Video | | | |
|---|--|--------|---------|
| 17" LCD Display on table stand | | \$300 | \$375 |
| 22" LCD Display on table stand | | \$360 | \$450 |
| 32" LCD Display on table stand | | \$540 | \$675 |
| 46" LCD Display on table stand | | \$900 | \$1125 |
| 55" LCD Display on table stand | | \$1080 | \$1350 |
| 80" LCD Display on floor or table stand | | \$2160 | \$2700 |
| 65" Plasma Display on table stand | | \$1620 | \$2025 |
| AV Cart with Black Skirt - No Display | | \$96 | \$120 |
| Floor Stand - No Display | | \$180 | \$225 |
| Universal Mount - No Display | | \$75 | \$93.75 |
| DVD Player | | \$126 | \$157.5 |
| PC Show Computer | | \$360 | \$450 |
| Macbook 15" | | \$540 | \$675 |
| Brightsign Player | | \$150 | \$187.5 |
| DA 1x2 (Link two displays to one source) | | \$150 | \$187.5 |
| DA 1x4 (Link four displays to one source) | | \$300 | \$375 |

| | QUANTITY | QUANTITY 24 Hour (double rate) | PRE-ORDER DISCOUNT PRICE | FLOOR ORDER PRICE | AMOUNT |
|--|----------|--------------------------------------|--------------------------------|-------------------------|--------|
| HD DVD Player | | | \$270 | \$337.5 | |
| Other | | | CALL | CALL | |
| Audio | | | | | |
| 10" Full Range Powered Speaker on Tripod Stand | | | \$150 | \$187.5 | |
| 12" Full Range Powered Speaker on Tripod Stand | | | \$270 | \$337.5 | |
| 18" Sub Powered Speaker | | | \$270 | \$337.5 | |
| 4 Channel Mixer | | | \$180 | \$225 | |
| 16 Channel Mixer | | | \$270 | \$337.5 | |
| CD Player | | | \$135 | \$168.75 | |
| Wired Hand Held Microphone | | | \$75 | \$93.75 | |
| Wireless Hand Held Microphone | | | \$360 | \$450 | |
| Wireless Lapel or Earset Microphone | | | \$450 | \$562.5 | |
| Table Top Microphone Stand | | | \$45 | \$56.25 | |
| Floor Microphone Straight Stand | | | \$45 | \$56.25 | |
| Floor Microphone Boom Stand | | | \$75 | \$93.75 | |
| Other | | | CALL | CALL | |

GENERAL INFORMATION

Rental Information:

1. Material and equipment provided by this order shall be and shall remain theproperty of Hollywood Lights, Inc. and shall be removed ONLY by HollywoodLights personnel at the close of the show.

2. Credit will not be given for service installed as requested in this order eventhough not used.

3. Exhibitors are not allowed to share power.

4. Outlets are located at the back center of each $10' \times 10'$ booth space. Booths measuring $10' \times 20'$ or larger must order an outlet for each $10' \times 10'$ section if electrical service is required for each.

5. Bulk space and large oversized booth electrical information should be mapped out on drawings to indicate location of outlets. Labor charges apply to these booths.

6. Electrical power is on continually during move in. On show days, power isturned on 30 minutes before show opening and turned off at show closing. If youneed power on 24 hours, YOU MUST ORDER 24 HOUR SERVICE. Any exhibitor wishing early turn on or late turn off of electrical to booths, must make special arrangements with the show management and Hollywood Lights, Inc.

7. Wall, column and permanent building utility outlets are not part of your boothspace and are not to be used. If services are found to be used which have not been purchased, they will be charged at twice the LATE ORDER rate.

8. Exhibitor holds Hollywood Lights, Inc. harmless for any and all losses of power beyond Hollywood Lights Inc. control, including but not limited to: losses due utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty exhibitor equipment, Exhibitor equipment not compatible with GFCI outlets or overloads caused by exhibitor.

9. All Electrical Equipment must comply with Federal, State and Local Codes, Hollywood Lights, Inc. is required to refuse connection where the exhibitor wiring is not in accordance with electrical codes.

10. CLARK COUNTY WA ONLY

Dept of Labor and Industries Rules: GFCI PROTECTION: Exhibitors must provide GFCI protection at all times when utilizing Power tools and/or electrical features with water: Hot Tubs, sinks, fountains, etc. including during move in/move out. Hollywood Lights has a limited supply of GFCI protection for rent.

11. Electrical Permits are required on all 208 volt and higher services and will be added to your electrical order. Please call for pricing.

Labor Information:.

12. Labor Charges apply to the following:

- A) All 120 volt outlets above 20 amps
- B) Power needed other than back wall
- C) Electrician to tape down cords
- D) Overhead service requests

13. There is a 1 hour minimum labor charge included on all 208- volt orders. Material charges may apply. This includes wiring of our pigtail into your machine or removing your plug and putting ours on. If you require services not posted, please call fora quote.

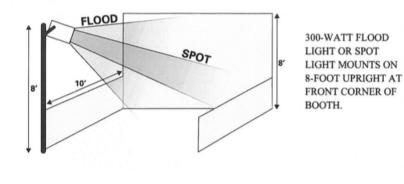
14. The electricians will not connect any exhibit that does not meet the electrical code. Hollywood Lights, Inc. is not responsible for problems arising from unlabeled, mislabeled and the use of non-standard wiring practices on equipment.

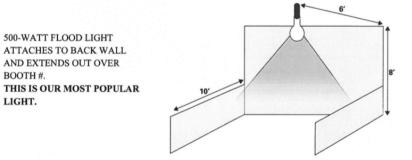
Payment Information:.

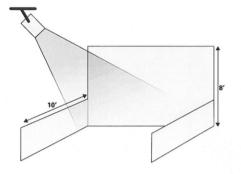
15. Orders must be received with payment by the pre-order deadline date to receive discounted rate. All other orders will be charged the Standard Rate. Orders received without payment will not be processed. Orders received after the preorder deadline date will be charged as a late order. Phone orders cannot beaccepted.

16. Charges for electrical services must be paid prior to the opening of the show (inUS funds) EXHIBITORS are not billed for services provided. (Power will be disconnected for non payment.)

ALL DISCREPANCIES MUST BE SETTLED BEFORE CLOSE OF SHOW







500-WATT AND 1000-WATT QUARTZ SPOTLIGHT INSTALLED OVERHEAD IN CEILING. THESE UNITS WORK WELL FOR LIGHTING SPECIFIC MACHINERY.



TELECOM SERVICE ORDER FORM

Effective through June 30, 2018

Remit to: Portland Expo Center 2060 N. Marine Drive, Portland, OR 97217 Tel. (503) 736-5200 Fax (503) 736-5201

| NAME OF EVENT | | BOOT | H No | |
|--|--|--|----------------------------------|---|
| EXHIBITOR NAME | | | | |
| ADDRESS | | STATE | | ZIP |
| EMAIL ADDRESS | | | | |
| PHONE | | | | |
| AUTHORIZED PERSON | | | | |
| AUTHORIZED SIGNATURE | | | | |
| | | | | |
| FORM OF PAYMENT: Order Online Here | ercard | order in the amount of American Expr Exp. D | | \$(Payable to: Portland Expo Center) |
| NAME: | | | | |
| (To access outside line you must first dial 9) OUANTITY SERVICE Analog Telephone Line (Please specify if using other equipment, ie modem, fax maching Each Additional Telephone Line | ADVANCED ORDER \$220.00 ne, credit card \$180.00 | <u>ORDE</u> \$250.0 | 0 phone instrume | <u>AMOUNT</u> \$ |
| SPECIAL REQUIREMENTS OR CHARGES: | | | | \$ |
| (No Proxy serving is allowed unless approved by the Expo operations department. QUANTITY SERVICE First IP - High Speed Internet Line Additional IP - High Speed Internet Line | ADVANCED [®] ORDER \$360.00 \$260.00 | <mark>ORDE</mark> \$385.0 | 00 | <u>AMOUNT</u> \$\$ |
| Labor: The Expo Center telecommunications specialist charges lab | 2 | | | \$ |
| *To receive advanced rate discount, orders must be received with payment a minimum of PAYMENT IN FULL MUST BE RENDERED BEFORE SERVICE IS CONNECTED | of fourteen (14 |) days prior to the start date. GRA | NDIOTAL | \$ |
| SHOW GENERAL LOCATION OF LINE PLACEMENT IN BOOTH | | FOR EXPO USE ONLY | | |
| REAR LEFT RIGHT AISLE | | ORDER SUBTOTAL LESS PREPAYMENT CALLS LESS PAYMENT BALANCE DUE EXPO/EXHIBITOR | | \$ |
| Claims will not be considered unless filed by exhibitor prior to close of show All material and equipment furnished by the Portland Expo Center for this service. Unless otherwise directed, only Portland Expo Center personnel are author installation of service. Credit will not be given for lines installed but not used. Advanced orders shall receive priority service. Prices are based upon current rates and are subject to change without not A\$25.00 charge applies to move installed lines. Rates quoted for all connections cover the bringing of one service to the bringing of one service to | rized to cut f | loor coverings to permit | Date Rec Date Pro Fax Orde | USE ONLY ceived: cessed: er: necting equipment or wiring. |





NATURAL GAS SERVICE ORDER FORM

Effective through June 30, 2018

Remit to: Portland Expo Center 2060 N. Marine Drive, Portland, OR 97217 Tel. (503) 736-5200 Fax (503) 736-5201

| NAME OF EVENT | | BOOTH N | lo | |
|--|---|---|--|--|
| EXHIBITOR NAME | | EVENT DATES | | |
| ADDRESS | CITY | STATE | ZIP | |
| EMAIL ADDRESS | | | | |
| PHONE | FAX | | | |
| AUTHORIZED PERSON | | | | |
| AUTHORIZED SIGNATURE | | DATE | | |
| FORM OF PAYMENT: FORM OF PAYMENT: FORMATION: FORMATIO | □ Mastercard | American Express | \$S (Payable to: Portland Expo Center) E: | |
| NAME: | | | | |
| QUANTITY SERVICE Initial Service Each Additional Service | ADVANCED* ORDER \$260.00 \$185.00 | FLOOR ORDER \$310.00 \$235.00 | <u>AMOUNT</u> \$ \$ | |
| *To receive advanced rate discount, orders must be received with paymer SERVICE INFORMATION: ¾" male NPSM Service will be brought to the TYPE OF EQUIPMENT TO RECEIVE UTILITY: | rear of the booth in the mos | st convenient manner. | | |
| All equipment must comply with City of Portland building Claims will not be considered unless filed by the requesti All material and equipment furnished by the Portland Exp The Portland Expo Center reserves the right to refuse se Quoted rates only provide for the bringing of service to th and do not include connecting equipment. To receive advance order rates, orders must be received to the first scheduled move-in day and payment must acc priority service. Credit will not be given for service provided and not used Payment in full must be rendered before provision of service | ng service recipient prior to to Center shall remain the p rvice to any exhibitor whose e booth in the most conven a minimum of fourteen (14) company the order. Advance | close of the event. roperty of same, and shall be r e equipment is deemed unsafe ient manner) days prior e orders will receive Da Da | | |

